Commercial Management Practices Committee
Terms of Reference

The Commercial Management Practices Committee (CMPC) is responsible for the strategic development of the commercial management discipline and the expertise of members of the profession. It does this by ensuring the following:

- CMPC represents the interests of those studying and employed within the field of commercial management and promotes standards of excellence within the profession.
- CMPC considers and promotes good commercial practice in accordance with the Chartered Institution of Civil Engineering Surveyors’ (CICES) commercial management competencies.
- CMPC assists members of the Chartered Institution of Civil Engineering Surveyors (CICES) confidentially with queries on problems encountered in the workplace concerning commercial issues.
- CMPC seeks the advice of other panels, for example the Contracts and Dispute Resolution Panel, as necessary and where practical, when CMPC is requested to assist members concerning problems encountered in the workplace which impinge on the technical aspects of work covered by other panels.
- CMPC considers and promotes good practice in methods of commercial management and informs members of developments relating to civil engineering surveyors.
- CMPC contributes articles to Civil Engineering Surveyor and other publications, social media channels and the website and encourages other members to do the same.
- CMPC promotes its work to members and the wider industry outside of CICES.
- CMPC works in collaboration with other professional bodies, including but not limited to the Chartered Institute of Arbitrators, Society of Construction Law, Royal Institution of Chartered Surveyors, Association for Project Management, Association of Cost Engineers, Permanent Way Institute, Chartered Institute of Building and Institution of Civil Engineers (ICE).
- CMPC assists in the work of the 2040 Forum.
- CMPC actively arranges and supports CPD events nationally and in the regions, including the annual Commercial Management Conference.

Membership activities
- CMPC members may be called upon to assist in judging CICES competitions, including:
  - CICES Publishing Award (annual)
  - Commercial Manager of the Year Award (biennial).
- CMPC members may be asked to propose suitable topics and speakers for inclusion in the annual Commercial Management Conference and other events.
- CMPC members may be asked to undertake specific workstreams as required by the institution.
- CMPC members may be asked to support and review the work of the Competencies Working Groups.
- CMPC members may be asked to support the work of the ICE/CICES Management Panel in terms of specific projects being undertaken by that panel.

Membership composition
- The Chair of CMPC will be appointed by Council of Management.
- With the exception of the chair, whose term shall be determined by Council of Management, membership of CMPC shall be for a fixed term of four years initially.
- The maximum number of members of CMPC is ten. This excludes CICES staff members and representation from other panels, committees and external organisations.
- If a member does not attend a meeting on three consecutive occasions, that member may be asked to resign from CMPC.