

Commercial Management Practices Committee

Terms of Reference



- Responsible for the strategic development of the commercial management discipline and the expertise of members of the profession.
- To represent the interests of those studying and employed within the field of commercial management and promote standards of excellence within the profession.
- To assist CICES members confidentially with their queries on problems encountered in their workplace concerning commercial issues.
- To link with other CICES committees/working groups to provide technical support as appropriate
- To seek the advice of other panels, for example C&DR, as necessary and where practical, when the CMPC is requested to assist members concerning problems encountered in their workplace which impinge on the contracts, disputes and technical aspects of civil engineering work covered by other panels.
- Work with others, to identify the need to develop existing or new skills within the profession to meet the developing needs of the industry eg digital engineering, sustainability etc
- To contribute articles to the CICES journal, other publications, social media channels and the website from time to time and to encourage other members to do the same.
- To promote the work of the CMPC to members and outside of CICES.
- To work in collaboration with other professional bodies for example including but not limited to CIARB, SCL, RICS, APM, ACostE, PWI, CIOB, ICE etc
- Tomorrow's Leaders Committee (TLC) – To work with and assist in the work of the committee

Commercial

- To inform members of developments relating to good commercial practice in relation to civil engineering surveying.
- To consider and promote good practice in methods of commercial management.
- To provide members with the access to training, events and knowledge which will assist their own continuing professional development and enhance the services they offer society (innovation and learning).
- Actively arrange and support CPD events nationally and in the regions including the annual Commercial Management Conference.
- By close liaison with other committees and the secretariat, to provide a professional body that offers real value to its membership (membership and retention).
- To consider and promote good commercial practice in accordance with the CICES commercial management competencies
- CMPC members from time to time may be called upon to assist in judging CICES competitions, including CICES Publishing Award and Commercial Manager of the Year Award.
- CMPC members may be asked to undertake specific workstreams as required by the Institution from time to time.
- CMPC members may be asked to support/review the work of the competencies working group and help maintain the currency, accuracy and relevance of the competencies.
- CMPC members may be asked to support the work of the ICE/CICES Management Panel in terms of specific projects being undertaken by that panel.
- CMPC represent CICES on the following committees; Conflict Avoidance Coalition and trustee member of the International Cost Management Standards (ICMS).

Constitution

- The chair of the CMPC will be appointed by Council of Management.
- With the exception of the chair whose term is determined by the Council of Management, membership of the CMPC shall be for a fixed term of four years initially.
- The maximum number of members of the CMPC is ten. This excludes CICES staff members and representation from other panels, committees and external organisations.
- If a member does not attend a meeting on three consecutive occasions, that member may be asked to resign from the CMPC.