

Commercial Manager 2024

Presented by the Chartered Institution of CIVIL ENGINEERING SURVEYORS

The Commercial Manager Award is presented to a commercial individual who is judged to have made an important contribution to the civil engineering surveying industry, either individually or through team leadership. This biennial award is designed to encourage applicants from all backgrounds and is not restricted solely to members of CICES. The prize will be awarded at the institution dinner at King's College, Cambridge University on 20 September 2024.

£500, dinner tickets and accommodation, plus certificate

THE CANDIDATE

A candidate will have, within two years prior to the closing date of 30 June 2024, made an outstanding contribution in any of the following ways:



Worked in a position with the responsibility for coordinating all aspects of surveying on a major project.



Worked on a high profile construction project.



Have been involved in developing new methods and techniques.



Contributed to academic research that will have a significant impact on the future of surveying.



Have made a lifetime contribution to the profession.

ELIGIBILITY

The prize is open to any person employed in any of the following specialisms:



Quantity Surveying: Involving the preparation of the tender and contract documents, the measurement of quantities, cost control, preparation of valuations and final accounts, the production and settlement of claims and the performance of advisory and administrative functions requiring a good knowledge of contractual matters.



Estimating: Working on formulating cost estimates through to the submission of a tender document to a client, including co-ordination with the planning, procurement, surveying and management aspects of a project.



Planning: The formulation and updating of tender bids and construction programmes, including reviewing methods of working and associated temporary works, monitoring and updating the 'as-built' works project programme, critical path and network analysis, performance analysis and production control/target setting.



Cost Engineering: Monitoring, reviewing, revising and controlling budgeted or agreed costs for construction projects, including reporting past performance and predicting future performance.



Procurement Engineering: The selection and purchase of services from third parties on behalf of clients, estimating and construction staff, including the assessment of types of contracts, contract conditions and supply terms, and the acquisition of competitive prices.



Project Management: The overall management skills necessary to evolve strategies and develop and prepare documentation, analyse bids and manage and administer civil engineering projects within a budget.



Construction Law: The active or advisory legal function performed by lawyers or specialist construction practitioners who primarily work with civil engineering contracts and the settlement of claims and disputes.

CANDIDATE NOMINATIONS

A candidate must be nominated by either:



Their employer.



A Member/Fellow of the Chartered Institution of Civil Engineering Surveyors or a full member of another professional organisation, as approved by the CICES.



A colleague working in a senior position in the same or similar organisation as that of the candidate.

The person nominating must complete the nomination form providing the following information concerning the nominee:

- Name
- Job title
- Areas of responsibility
- Company name
- Nature of project
- Area(s) of expertise, i.e. commercial management discipline(s)
- Reason for nomination
- Candidate's curriculum vitae

CANDIDATE SELECTION CRITERIA

The Selection Panel

The selection panel is composed of senior members of the institution who specialise in the field of commercial management. The Commercial Manager Award selection process is organised by the institution's Commercial Management Practices Committee (CMPC).

The Selection Criteria

The selection panel will judge the nominations based on the following criteria:

- (a) The nature of the work, i.e. practical project, research or academic.
- (b) The candidate's personal contribution to the work i.e. technical innovation, general management, project planning and academic research.
- (c) The value of the candidate's contribution to the project and/or the profession.

Closing Date: 30 June 2024.

PRESENTATION OF THE AWARD

All nominees will be notified in writing by the institution concerning the outcome of their nomination.

The chosen candidate will be notified by the institution by 01 August 2024.

The chosen candidate will be invited to receive a cheque for £500 and a certificate to commemorate the achievement from the institution's president at a dinner to be held at King's College, Cambridge University on 20 September 2024. *(Accommodation and dinner costs included).*

Notification of this will follow in an edition of *Civil Engineering Surveyor*.

In the event that the selection panel deems that the submitted entries are not of a high enough standard then no award will be made.

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SECTION 1 – THE NOMINATOR

NAME OF NOMINATOR

JOB TITLE

COMPANY NAME AND
ADDRESS

EMAIL ADDRESS

TEL

MEMBER OF CICES

YES/NO*

**Delete as appropriate*

HOW DO YOU KNOW
THE NOMINEE?

SECTION 2 – THE NOMINEE

NAME OF NOMINEE

JOB TITLE

COMPANY NAME AND
ADDRESS

EMAIL ADDRESS

TEL

MEMBER OF CICES

YES/NO*

**Delete as appropriate*

AREA OF EXPERTISE

AREA OF
RESPONSIBILITIES

I attach a copy of the nominee's curriculum vitae.
(This document must be sent with the nomination form.)



SIGNATURE OF NOMINATOR

DATE

